

# **SMS Facts & Figures**

### Why text?

-On average, text messages are read within 4 minutes compared to 48 hours with email.

-There are two times as many active SMS users as there are active users of email.

-While 65% of e-mail is spam, less than 10% of SMS is spam.

-The average response rate for SMS advertising campaigns is 28%. Compare that to 2.6% for direct mail, and an average click-through rate of 0.11% for on line advertising.

-80% of mobile subscribers are open to receiving opted-in SMS campaigns.

## Fun facts

-72% of women v 70% of men text regularly.

-Many respondents use SMS to send wishes: 70% wish Happy Birthday, and 56% wish a Merry Christmas with a text message.

-Amongst the top 10 business users of SMS are recruitment agencies, clubs and bars, internet service providers, couriers, hair salons, dentists and charities.

-90.4% of British mobile subscribers use their phones to send text messages.

## The History of SMS

-The first text message (or 'telenote' as it was originally called) was sent on 3<sup>rd</sup> December 1992 by Neil Papworth to colleagues at Vodafone and said 'Merry Christmas'. The commercial launch of SMS took place in 1995.

-The first recorded monthly text message total was 5.4 million in April 1998.

-August 2001 was the first month in which over one billion messages were sent in the UK.

-December 2002 – 1 billion SMS per day were exchanged globally.

-Annual SMS totals: 1999 – 1 billion; 2000 – 6.2 billion; 2001 – 12.2 billion; 2002 – 16.8 billion; 2003 – 20.5 billion; 2004 – 26 billion; 2005 – 32 billion; 2006 – 41 billion; 2007 – 56.9 billion; 2008 – 78.9 billion; 2009 – 96.8 billion ).

-UK Sends 11 million text messages an hour.

## Kapow's History

-Established in 1995, Kapow! (a division of Cygnet Internet Services Ltd), was the



UK's FIRST SMS Gateway.

-Cygnet was originally an ISP and hosted websites for a range of clients including Tetleys Tea.

-SMS was initially used by our Technicians to alert them of system issues.

-We sent our first text over the web in 1995.

-Text was added to our website as a service for clients in 1995.

-In 2000, SMS sales exceeded our other offerings and became our sole business.

Sources: http://www.ukaop.org.uk/ http://smsposting.com/ http://www.text.it/ http://usagewatch.org/ http://www.dma.org.uk/ http://www.themda.org ICM Research Double Click